

**Samuel J. Baurkot
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Easton, PA 18044-1283**

January 19, 2004

To Whom It May Concern:

I am writing on behalf of Jim O'Dowd to pass on my business experience with him.

I have known Jim for over twenty years, and he has done work for me throughout this period. The quality of his work has always been excellent, his employees have been courteous and neat in their work habits, and his prices have always been fair. The best part of dealing with Jim is that if a problem did arise after the work was completed his follow up to correct any problem was prompt. As you can well imagine this is important and rare in a lot of cases with other contractors.

Should you want to discuss any specifics with me person-to-person feel free to contact me at _____.

Sincerely,

Sammy Baurkot